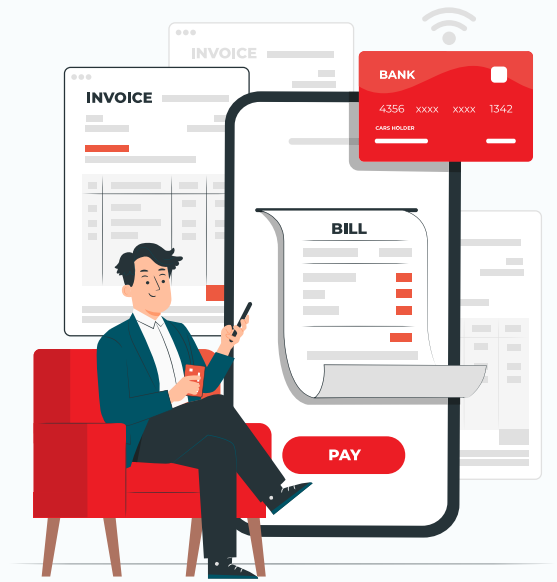


# 10

## Key Benefits of the WatchGuard Subscription Billing Platform



1



### Simplicity

A specifically designed platform to make the partner's life easier. The Infinigate Core platform comes with no upfront hardware costs, simple monthly billing, and the ability to cancel whenever needed!

2



### Invoice consolidation

Infinigate will issue one invoice per month, detailing all transactions (Including any other vendors purchased outside of WatchGuard).

3



### Usage Based Invoicing

Partners only pay for active users each month - giving more flexibility to scale up or down and in turn create cash flow advantage

4



### Minimal Risk

The minimum contract commitment is only 1 month

5



### Zero cost hardware

There are no upfront costs for the hardware

6



### Hardware ownership

The partner maintains ownership of the hardware

7



### Simple Commercials

All-inclusive within one SKU purchased without the need for additional add on's. Customers holding an active subscription will benefit from additional hardware warranty, software updates & patches, unlimited break fix support and new feature

8



### Self-Serve User Management

Partners have the freedom to self-serve and manage their own user licenses as needed within the Infinigate Core Platform. Partners will have the option to cap total usage per customer account or cancel existing subscriptions

9



### Automated Renewals

There's no need to track renewals. Billing continues monthly until the subscription contract is terminated

10



### Hardware Reactivation

Hardware isn't required to return, you can keep the unit in stock and reactivate it at any time

## Ready to get started?

To get started, you'll need to sign up to become a [WatchGuard One Partner Account](#) and sign up to a [Infinigate Core Account](#).

Contact our team directly at [watchguard.uk@infinigate.com](mailto:watchguard.uk@infinigate.com) or contact your Infinigate Client Manager.